



### **About StreamWIDE**

## Publisher of professional software for critical and business communications



FOUNDED IN 2001

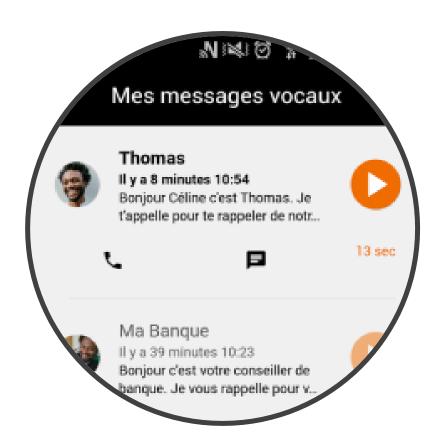
+230 PEOPLE WORLDWIDE 21 M€ REVENUE IN 2024

+7 M€ R&D/YEAR







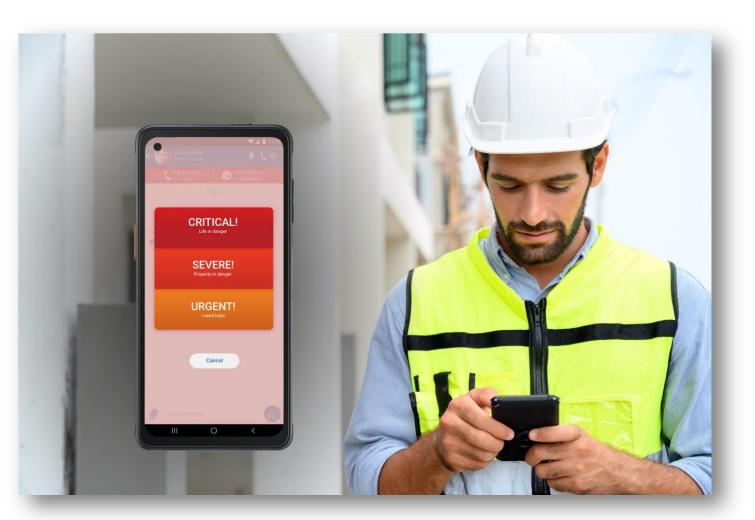




# A secure collaborative communications platform with 2 offers

Our response to the digital transformation of business communications







Real time communications

Team location and dispatch

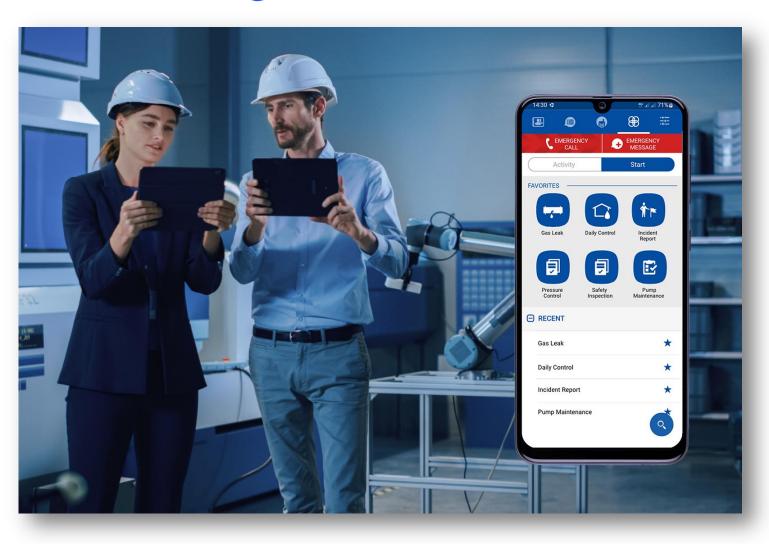
Process and mission management

Simple and intuitive interface

Any network / any operator / any device

Data security & sovereignty

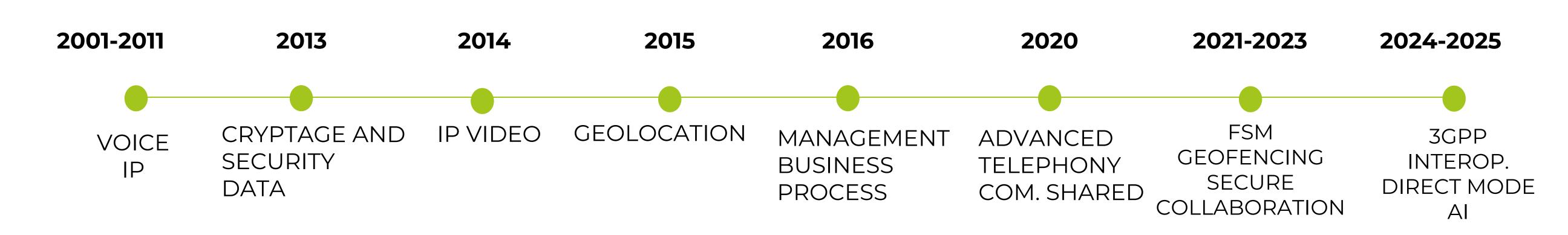






# A powerful capacity for innovation at the heart of our offerings

#### TECHNOLOGICAL BUILDING BLOCKS RESULTING FROM +20 YEARS OF CONTINUOUS R&D



#### SOLUTIONS FOR TELECOM OPERATORS

- Messaging
- Visual voicemail
- Virtual numbers
- Etc.



## SECURE COLLABORATIVE COMMUNICATIONS PLATFORMS















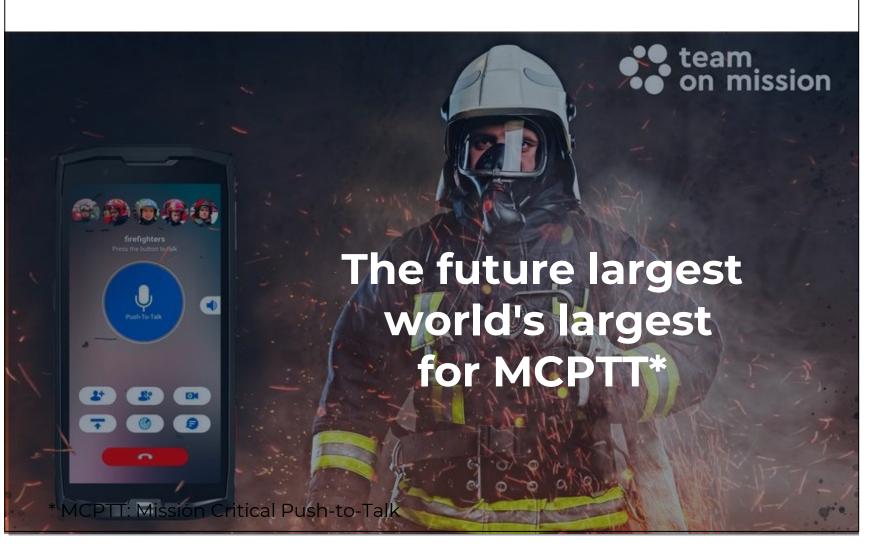


## Continued adoption of STREAMWIDE technologies

### PC STORM (multi-year)

lot 4: Mobile applications for secure multimedia group communications

Supplying intervention units of the French Ministry of the Interior (Police Nationale and Gendarmerie Nationale).



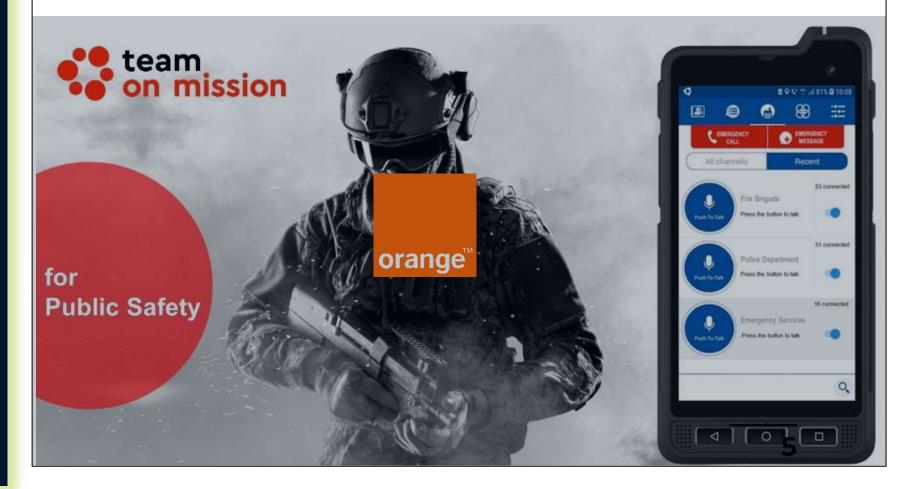




Partnership strengthened after winning several projects (Ministry of Justice, Total, Air France, Butachimie...)

Partner page on the Orange website:

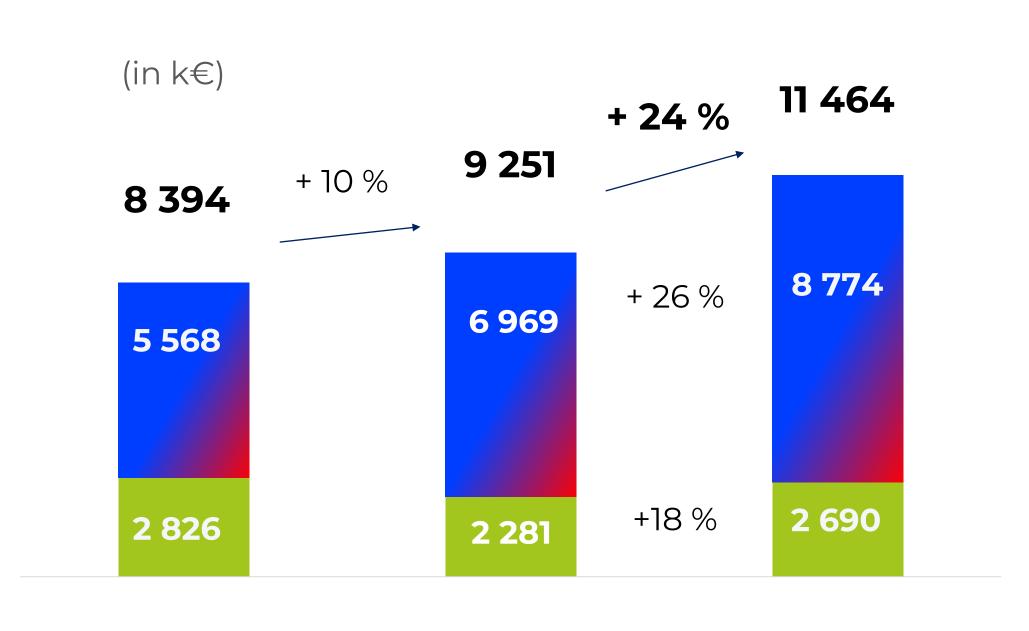
<a href="https://www.orange-business.com/fr/partenaires/streamwide-solution-communication-critique-et-gestion-equipes">https://www.orange-business.com/fr/partenaires/streamwide-solution-communication-critique-et-gestion-equipes</a>



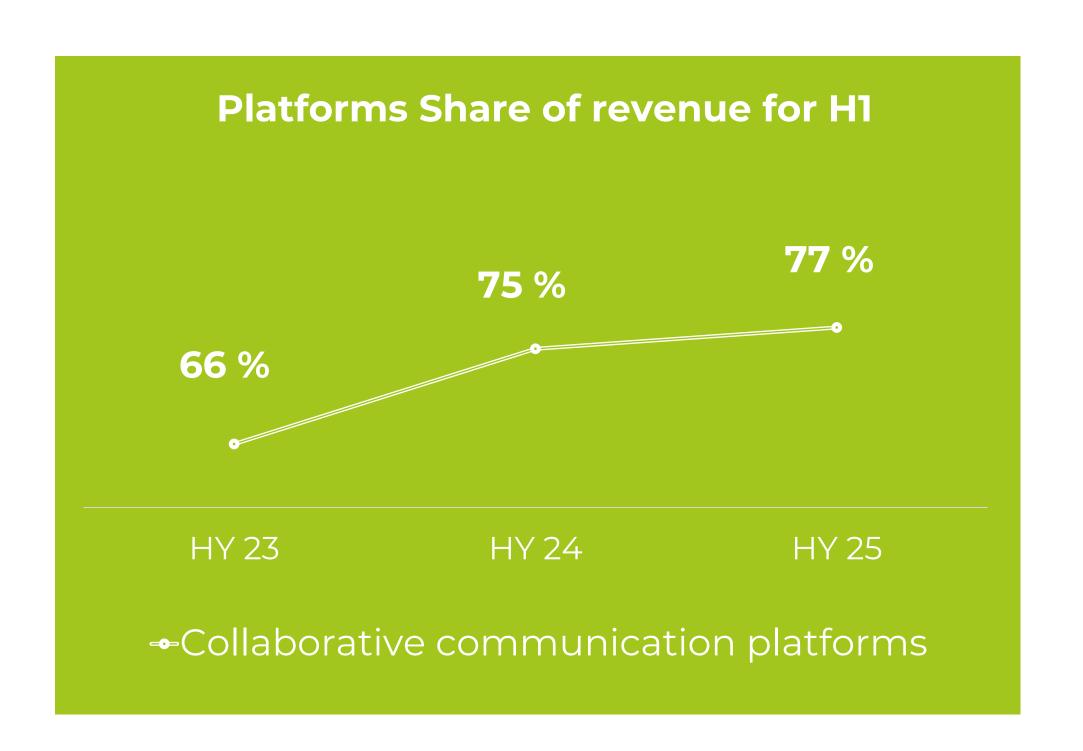




### 24% growth in the H1 2025



- Collaborative communication platforms
- Solutions for telecom operators



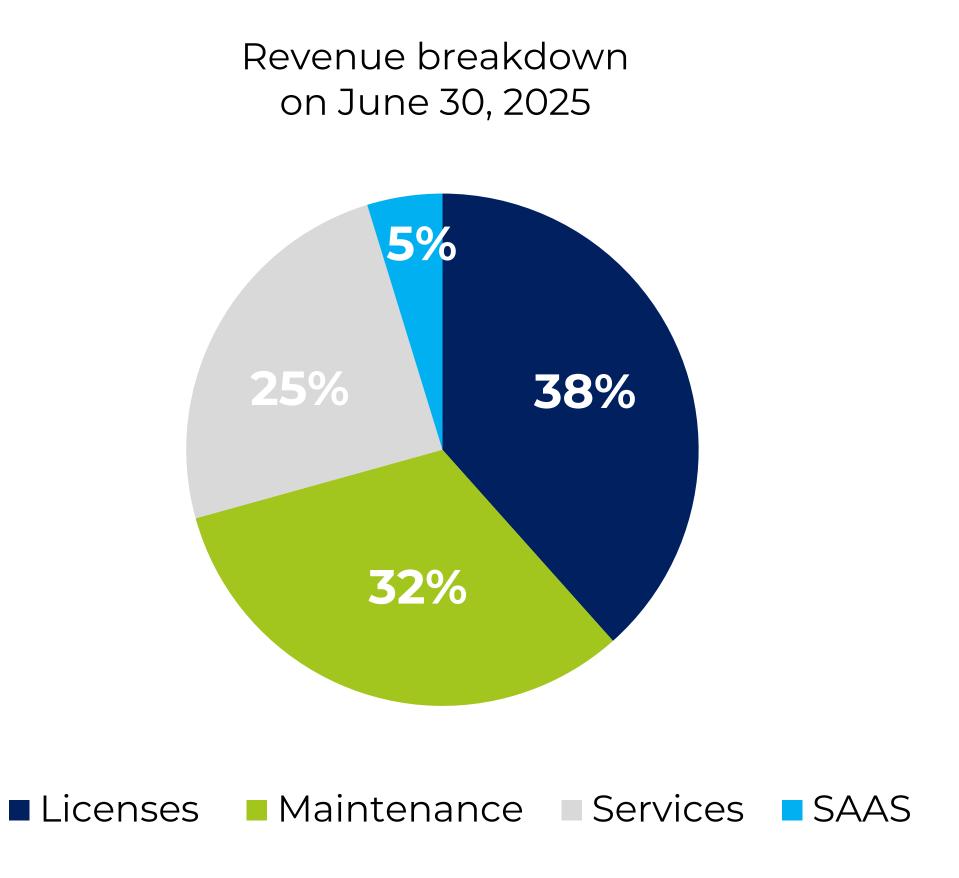
#### Growth in "Platforms" (+1.8 M€) and "Legacy" (+0.4 M€)

**Platforms**: new projects with private companies and ongoing SAAS project **Legacy**: extension for existing customers and growth in maintenance



### Revenue breakdown

(In k€)	HY 2024	HY 2025	Change	Change
Licenses	3 747	4 403	+ 656	+18%
Maintenance	2 726	3 700	+ 974	+36%
Services	2 563	2 817	+ 254	+10%
Recurring SAAS	215	544	+ 329	+153%
Total	9 251	11 464	+ 2 213	+24%

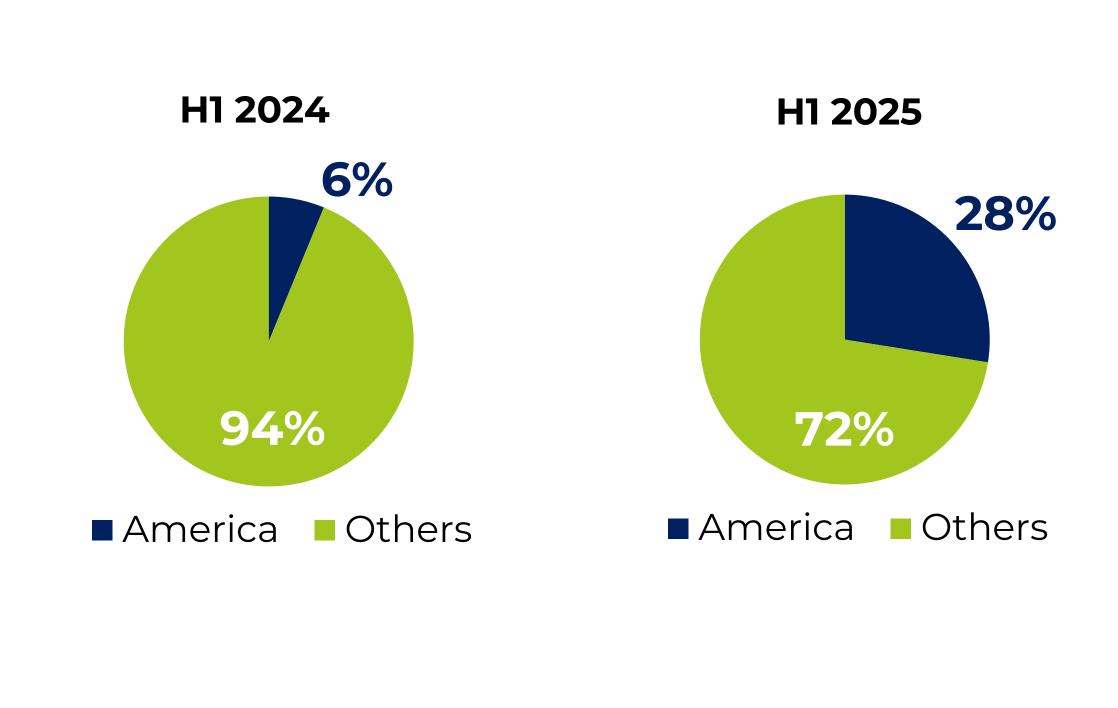


Licenses up 18%, still the majority of Group revenues Recurring revenues (maintenance and SAAS) increase sharply, enhancing future visibility



### Strong sales momentum in North America

(In k€)	HY 2024	HY 2025	Change	Change
Licenses	141	<b>7</b> 19	+ 578	+410%
Maintenance	294	465	+ 171	+37%
Services	49	1 598	+ 1 549	_
Recurring SAAS	91	<b>372</b>	+ 281	+309%
Total	575	3 154	+ 2 579	+449%



New TOM projects (Canada) and extension of Legacy installed base (US)

New SAAS project generating €1.4m in professional services and €0.3m in recurring revenues in H1 2025



## P&L 2024: solid performance and strong investment

(in k€)	FY 2023	FY 2024	Change	
Sales	19 499	21 004	+1 505	
Operating expenses <sup>(1)</sup>	-8 056	-9 076	-1 020	— Trend in line with activity
Of which external expenses	-2 488	-2 835	-347	
Of which payroll costs	-6 444	-7 231	-787	— Increase in staff numbers by 2024: + 30 people
EBITDA <sup>(2)</sup>	11 443	11 928	+485	— <u>EBITDA margin of 57% vs. 59% in 2023</u>
Depreciation & amortization	-5 818	-6 195	-377	Increase in R&D amortization (€4.9m, i.e. +€0.3m) related to cumulative gross values
EBIT _ Operating income before non- recurring items	5 625	5 734	+109	— <u>EBIT margin of 27% vs. 29% in 2023</u>
Other operating income and expenses	4	-1	-5	Exchange rates and net interest on financial
Net Financial income/expense	-270	273	+543	— investments
Income Tax	-1 185	-1 303	-116	— Non-cash deferred tax (R&D) (€0.8m)
Net income	4 174	4 703	+529	— <u>13% net income increase in 2024</u>

<sup>(1)</sup> Excluding depreciation, amortization and impairment charges

<sup>(2)</sup> Operating income before depreciation, amortization and impairment



## Cash flow 2024: gross cash of €15 million and positive net cash position of €6.9 million

(in K€)	FY 2023	FY 2024	Change	
Cash flow	10 252	11 022	+773	Lower end-of-period billings in 2024 vs. 2023
Change in Working Capital	3 623	(601)	(4 224)	Correct cash receipts in Q1 25
Net cash flow from Operations	6 629	10 863	4 234	—— After taxes paid of 0.8 M€
Variation of fixed assets	(6 944)	(9 706)	(2 762)	—— Capital expenditure RD of €7.9m in 2024 vs. €6.4r in 2023 (reassessment of rental lease in 2024: 0.9 M€)
Variation in other cash flows investments (CIR)	1 131	1 173	+42	—— Tax credits (RD) reimbursed in H2 2024 (1.2 M€)
Net Investments	(5 813)	(8 533)	(2 720)	
Net cash flow from financing	3 465	(2 994)	(6 459)	—— (1.1) M€ Loan Repayments 0.2 M€ Change in rental debt
Cash flow variance	+4 281	(664)	(4 945)	(2.1) M€ Net purchase of company shares
Final cash position	15 622	14 958	(664)	



### 2024: a very strong financial structure

(In k€)	<u>31/12/2023</u>	31/12/2024	31/12/2023	31/12/2024	
Non-current assets	19 601	23 145	22 468	24 830	Total equity
Of which RD / development costs	15 466	18 491	9 181	8 097	Financial debts
Of which right-of-use assets	2 313	2 559	7 913	6 713	Of which financial debts > 1 year
Of which other fixed assets (facilities, equipments)	1 822	2 095	1 268	1384	Of which financial debts < 1 year
Current assets	28 839	31 122	16 791	16 733	Other debts
Of which customer receivables	10 748	12 578	2 525	2 744	Of which lease liabilities
Of which cash and cash equivalents	15 622	14 958	14 266	18 595	Of which other operational debts and others liabilities
Total assets	48 440	54 267	48 440	54 267	Total liabilities

Cash net of financial debt (and excluding lease liabilities) of €6.9 millions





## Paris 2024 Olympic Games: The turning point

### ✓ Usage indicators (opening ceremony)

- ✓ 125,875 active lines
- ✓ Peak at 27,093 agents connected to TOM
- ✓ 17,760 peak audio sessions (audio session record)
- ✓ 3,800 messages sent, generating over 2 million messages received
- ✓ 2,100 channels used

#### **✓** Performance indicators

- ✓ MCPTT communication establishment success rate > 99.5%.
- ✓ 0 service interruptions









## **Challenges and results for H1 2025 Season 1**

- ✓ As indicated in the 2024 annual results, the Group had identified two major challenges for 2025:
- ✓ International business development
- ✓ SaaS revenue growth



**HY 2025** 

- ✓ Half-yearly revenue of the US subsidiary = **x 5.5**
- ✓ Half-yearly SaaS revenue = +153%





## Objectives and challenges for H2 2025 Season 2

- Continued strategy of diversifying revenue sources, uses and solutions
- ✓ Focus on product development and scalability to further strengthen their technological lead
- ✓ Match R&D resources to needs
- ✓ Ensure **profitable growth in 2025** ...

✓ ... Significantly increase recurring SaaS revenue







### Why invest in STREAMWIDE





**INNOVATIVE SOLUTIONS** 



SIGNIFICANT
GLOBAL MARKET





PROVEN TECHNOLOGICAL EXPERTISE



STREAMWIDE



RECURRING INCOME



SOLID FINANCIAL STRUCTURE





OUTLOOK FOR PROFITABLE GROWTH



### Shareholder information

- Market: Euronext Growth Continuous listing since June 15, 2020
- Codes: FR0010528059 ALSTW
- **Indices**: Euronext Growth All Share & Euronext Growth Bpifrance Innovation
- Number of shares: 2,804,807
- Share price on July 14, 2025: €43,2
- Market capitalization at July 14, 2025: €121,2 million
- Next publication:

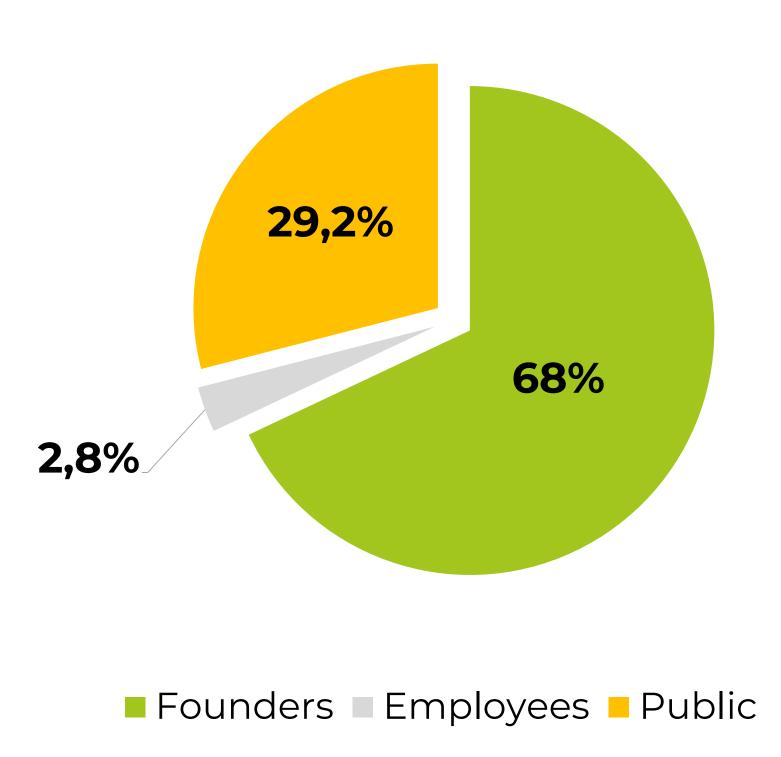
HY results 2025, September 15, 2025







Capital breakdown on June 30, 2025 (including 152,135 treasury shares)





## Thank you!

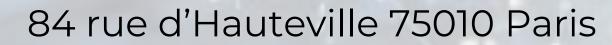
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